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**UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF CALIFORNIA**

IN RE: PACKAGED SEAFOOD
PRODUCTS ANTITRUST LITIGATION

Case No. 15-MD-2670 DMS (MDD)

**MEMORANDUM IN SUPPORT
OF COMMERCIAL FOOD
PREPARER PLAINTIFFS’
MOTION FOR PRELIMINARY
APPROVAL OF PROPOSED
SETTLEMENT WITH
DEFENDANTS TRI-UNION
SEAFOODS LLC D/B/A CHICKEN
OF THE SEA INTERNATIONAL
AND THAI UNION GROUP PCL
AND PROVISIONAL
CERTIFICATION OF
SETTLEMENT CLASS**

This Document Relates To:
The Commercial Food Preparer
Actions

DATE: January 28, 2022
TIME: 1:30 p.m.
JUDGE: Hon. Dana M. Sabraw
COURT: 13A (13th Floor)

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1 **I. INTRODUCTION**

2 Commercial Food Preparer Plaintiffs (“Plaintiffs”), who represent a putative
3 class of indirect purchasers of Foodservice-Size Packaged Tuna Products
4 (“Packaged Tuna”), seek preliminary approval under Rule 23 of the Federal Rules
5 of Civil Procedure of a Settlement Agreement (attached hereto as **Exhibit A**).
6 CFPs’ previous motion for preliminary approval was denied by the Court. *See* Order
7 Denying Without Prejudice Commercial Food Preparers’ Motions For (1)
8 Preliminary Approval of Class Action Settlement; And (2) Approval of Class
9 Action Notice Plan (the “Order”) (Dkt 2263). Pursuant to the agreement,
10 Defendants Tri-Union Seafoods LLC d/b/a Chicken of the Sea International and
11 Thai Union Group PCL (together, “COSI”) will collectively pay USD \$6,500,000
12 in three installments, which (after deduction of fees and expenses) will be disbursed
13 to purchasers of Packaged Tuna from Sysco, US Foods, Costco, Wal-Mart, Sam’s
14 Club, and/or DOT Foods in the Indirect Purchaser States (defined below in the
15 proposed class definition and footnote 1).

16 **Request for a Hearing**

17 The proposed settlement requires certification by this Court of the proposed
18 settlement class. The court has previously approved this class, and COSI has not
19 appealed this ruling. Plaintiffs request a hearing on the motion for preliminary
20 approval. In addition to financial consideration, the settlement requires that
21 Defendants, for a period of 24 months from the date of the final judicial approval
22 of the settlement, will continue not to engage in conduct that constitutes a *per se*
23 violation of various state unfair competition, antitrust, unjust enrichment, and
24 consumer protection laws (whether characterized as price fixing, or otherwise) set
25 forth in Commercial Food Preparer Plaintiffs’ Fourth Amended Complaint (No.
26 3:15-cv-02670, Doc. No. 1470) with respect to Foodservice-Size Packaged Tuna
27 Products.
28

1 This settlement will provide substantial relief to Plaintiffs and the proposed
2 class. CFP expert Dr. Michael A. Williams, Ph.D., estimated a total damage amount
3 of approximately \$20.5 million, and the \$6,500,000 value of the all-cash settlement
4 represents nearly one third of the total damages. The CFP settlement is proportional
5 to the settlements reached by other classes operating completely independent from
6 the CFPs, further demonstrating the reasonableness of the settlement.

7 The settlement is the result of extensive litigation and arm's length
8 negotiations between the parties. **Exhibit B**, Declaration of Jonathan W. Cuneo
9 ("Cuneo Decl.") at ¶ 3, 4. Plaintiffs' counsel have investigated the facts and laws
10 at stake in the case and concluded that resolving the claims against these
11 Defendants, according to the terms set forth below, is fair, adequate, reasonable,
12 and in the best interests of Plaintiffs and the proposed class. Cuneo Decl. at ¶ 3.
13 Plaintiffs' counsel, who have litigated numerous antitrust and other class action
14 matters, recommend this settlement to the Court. Defendants have presented a
15 variety of challenges to the indirect purchasers' claims beyond the core liability
16 questions. This case has been through multiple rounds of motions to dismiss, and
17 both Plaintiffs and Defendants have devoted significant resources to vigorously
18 litigating preliminary issues, including class certification. Notably, COSI's
19 damages are limited because of its status as the leniency applicant at the DOJ. And,
20 while the CFPs have a very strong case, issues such as class certification and
21 damages would be highly contested. Finally, COSI's settlement represents a first
22 settlement for the CFPs. The monetary and injunctive relief components of the
23 settlement are major benefits to the class and the public, and the likelihood of near-
24 term payout is significant.

25 Plaintiffs respectfully request an order: (1) preliminarily approving the
26 proposed class action settlement with COSI; (2) provisionally approving the
27 proposed Settlement Class; (3) staying the proceedings against COSI in accordance
28 with the terms of the Settlement Agreement; (4) authorizing Commercial Food

1 Preparer Plaintiffs to provide notice of the Settlement Agreement to members of the
2 Settlement Class as provided by the attached **Exhibit C**, Declaration of Jeanne C.
3 Finegan, APR Concerning Class Member Notification And Claims Administration
4 (“Finegan Decl.”); and (5) appointing Cuneo Gilbert & LaDuca, LLP as Settlement
5 Class Counsel for purposes of this settlement.

6 **II. LITIGATION HISTORY AND SETTLEMENT NEGOTIATION**
7 **BACKGROUND**

8 Plaintiffs filed this action on September 11, 2015. Plaintiffs’ counsel, Cuneo
9 Gilbert & LaDuca, LLP, was appointed Interim Lead Counsel on March 24, 2016.
10 Plaintiffs’ counsel have engaged in extensive discovery, with regard to both liability
11 and class certification issues. Defendants have produced hundreds of thousands of
12 pages of discovery to Plaintiffs, and scores of depositions have taken place. Class
13 certification motion practice along with expert reports and other related materials
14 totaling more than 1,000 pages have been filed with the Court to date. On July 30,
15 2019, the Court granted class certification. *See* Order Granting Motions for Class
16 Certification (“Class Certification Order”) (Dkt. 1931). Defendants’ petition to
17 appeal the Class Certification Order was granted by the Ninth Circuit on December
18 20, 2019. (Dkt. 2247). On April 6, 2021, the Ninth Circuit Court of Appeals issued
19 an opinion vacating the Court’s order certifying the classes and remanding with
20 instruction to determine the number of uninjured parties in the proposed class.
21 Subsequently, *en banc* rehearing has been granted, fully briefed, and argued.

22 Plaintiffs previously moved for preliminary approval of a settlement with the
23 COSI Defendants, which the Court denied. Subsequently, Plaintiffs met with
24 counsel for COSI and agreed to resettle this matter with COSI for consideration of
25 \$6,500,000. Cuneo Decl. at ¶ 4. In resettling this case with COSI, Plaintiffs have
26 attempted to address all points raised by the Order. A summary of changes and
27 clarifications is as follows:
28

1 **Arm’s Length Negotiation**

2 The Court noted that the previous declaration was “not accompanied by
3 any declaration in support of its factual assertions, including the assertion that
4 the settlement was negotiated at arm’s length.” Order at 2. The instant motion,
5 which is accompanied by a declaration that addresses the parties’ negotiations,
6 is responsive to this point. Cuneo Decl. at ¶ 3. In reaching the settlement, the
7 parties have engaged in extensive negotiations, which have occurred both in
8 person and through telephonic sessions. The negotiations have been at arm’s
9 length at all times. Cuneo Decl. at ¶ 3, 4.

10 **Attorneys’ Fees and Expenses**

11 The Court reasoned that the previous settlement “provides for payment
12 of \$6.5 million from COSI to be distributed as follows: (1) \$3 million for
13 attorneys’ fees; (2) \$2 million for costs and expenses; and (3) the remainder
14 to the CFP class.” Order at 2. CFPs have clarified that the proposed settlement
15 does not call for CFPs’ legal team to receive \$3 million in fees plus \$2 million
16 in expenses. Cuneo Decl. at ¶ 2. Instead, as was our group’s intent under its
17 original proposal, the \$2 million in expenses is not in addition to the \$3 million
18 cap, which is a \$3 million cap for the sum of fees, expenses, notice and
19 settlement and claims administration costs, and named plaintiff incentive
20 awards (together, the “Fee Award”). *Id.*

21 **Affirmation of Absence of Side Agreements**

22 The Court noted that “[s]o far, CFPs have not disclosed any side
23 agreement, nor have they provided a counsel’s declaration stating that no such
24 agreements exist.” Order at 5. CFPs have clarified that no side agreement
25 exist. Cuneo Decl. at ¶ 5.

26 **Settlement Size MFN Provision Eliminated**

27 The Court described as an unreasonable provision of the previously-
28 proposed settlement that “except under certain conditions, [it] precludes CFPs

1 from settling with other Defendants for a lesser sum.” Order at 3 (internal
2 footnote and citation omitted). This clause has been removed from the
3 settlement agreement now proposed to the Court. Cuneo Decl. at ¶ 8.

4 **Injunctive Relief**

5 The Court noted that “CFPs have not shown that this provision adds
6 anything to COSI’s obligation to comply with the law in the absence of the
7 settlement.” Order at 4. CFPs have clarified the potential usefulness of this
8 provision, including by noting that it would potentially be enforceable via an
9 action supported by attorneys’ fee and cost shifting. Cuneo Decl. at ¶ 7.

10 **Future Claims**

11 The Court noted that under the previously-proposed settlement
12 agreement, “the class members would release claims that ‘may exist in the
13 future.’” Order at 4. This provision is not present in the currently-proposed
14 settlement agreement.

15 **Claim Administration Plan**

16 The Court noted that “[n]either the settlement nor the underlying
17 motion describes a claim administration plan, although this information is
18 relevant to the settlement fairness determination.” Order at 4. Accordingly,
19 CFPs describe a proposed notice plan and claim administration plan, noting
20 that the settlement funds will be distributed on a *pro rata* basis. Finegan Decl.
21 at ¶¶ 57-63.

22 **Escrow Account Holdings**

23 The Court noted that it was not inclined to approve the previously
24 proposed settlement “in the absence of an explanation why the settlement fund
25 should be subject to the risk and expense of investment management.” Order
26 at 5. The settlement funds that have been transferred currently reside in a
27 business premium money market account and ICS sweep account, both of
28

1 which are prudent and conservative investments that bear minimal fees and
2 are insured from loss by the FDIC. Cuneo Decl. at ¶ 6.

3 Plaintiffs subsequently moved again for preliminary approval, and the
4 Court denied the motion without prejudice (Dkt. 2651), requesting specific
5 clarifications that are made in the attached papers. In response to the Court’s
6 order, additional detail is provided about how the proposed claims
7 administration process will unfold. Finegan Decl. at ¶¶ 57-63. In addition,
8 proposed expense reimbursement and attorneys’ fee figures are now set forth
9 in the long form notice in more granular detail. *See* Finegan Decl., Long Form
10 Notice at ¶ 13.

11 **III. SUMMARY OF KEY SETTLEMENT TERMS & NOTICE**

12 **A. The Proposed Settlement Class**

13 The proposed class is defined as follows:

14 All persons and entities in 27 named states¹ and D.C., that indirectly
15 purchased packaged tuna products produced in packages of 40 ounces
16 or more that were manufactured by any Defendant (or any current or
17 former subsidiary or any affiliate thereof) and that were purchased
18 directly from DOT Foods, Sysco, US Foods, Sam’s Club, Wal-Mart, or
19 Costco (other than inter-company purchases among these distributors)
20 from June 2011 through December 2016 (the “Class Period”).

21 Ex. A, Settlement Agreement at ¶ 14. Although not binding in this District, the
22 Northern District of California Procedural Guidance for Class Action Settlements
23 is informative. Here, the proposed Settlement Class is identical to the proposed class
24 found in the operative complaint.

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26
27 ¹ Arizona, Arkansas, California, Florida, Iowa, Kansas, Maine, Massachusetts,
28 Michigan, Minnesota, Mississippi, Nebraska, Nevada, New Hampshire, New
Mexico, New York, North Carolina, North Dakota, Oregon, Rhode Island, South
Carolina, South Dakota, Tennessee, Utah, Vermont, West Virginia, and Wisconsin.

1 **B. The Settlement Consideration**

2 The Settlement Agreement provides for Defendants to pay \$6,500,000 and
3 includes an injunction requiring Defendants, for a period of 24 months from the
4 date of the final judicial approval of the settlement, to continue not to engage in
5 conduct that constitutes a *per se* violation of various state unfair competition,
6 antitrust, unjust enrichment, and consumer protection laws (whether characterized
7 as price fixing, or otherwise) set forth in Commercial Food Preparer Plaintiffs’
8 Fourth Amended Complaint (No. 3:15-cv-02670, Doc. No. 1470) with respect to
9 Foodservice-Size Packaged Tuna Products. The COSI Defendants have already
10 paid \$2,000,000 (two million U.S. dollars) of the Settlement Amount into an escrow
11 account. Within 30 days after preliminary approval by the Court of the settlement,
12 COSI Defendants will deposit \$2,500,000 (two million five hundred thousand U.S.
13 dollars) into the escrow account. In addition, within 30 days after final approval of
14 the settlement, COSI Defendants will deposit U.S. \$2,000,000 (two million U.S.
15 dollars) into the escrow account.

16 **C. Release of Claims**

17 Once the Settlement Agreement is final and effective, the class
18 representatives and settlement class members who have not opted out will release
19 COSI, and their current and former subsidiaries, affiliates, parents, employees,
20 directors, officers, board members and agents from claims Plaintiffs have asserted
21 or may have asserted related to the sale or manufacture of Foodservice-Size
22 Packaged Tuna Products. The released claims do not include (1) any claims made
23 by direct purchasers of Foodservice-Size Packaged Tuna Products; (2) any claims
24 made by end payors that are indirect purchasers of Foodservice-Size Packaged Tuna
25 Products; (3) any claims made by any State, State agency, or instrumentality or
26 political subdivision of a State, as to government purchases and/or penalties; (4)
27 claims involving any negligence, personal injury, breach of contract, false
28 advertising or fraud other than as alleged in the CFP Complaint, bailment, failure

1 to deliver lost goods, damaged or delayed goods, product defect, securities, or
2 similar claim relating to Foodservice-Size Packaged Tuna Products; (5) claims
3 concerning any packaged seafood product other than Foodservice-Size Packaged
4 Tuna Products; (6) claims under laws other than those of the United States relating
5 to purchases of Foodservice-Size Packaged Tuna Products made by any Releasor,
6 as defined in the Settlement Agreement, outside of the United States; and (7) claims
7 for damages under the state or local laws of any jurisdiction other than the D.C.
8 and/or the relevant in 27 named states. Ex. A, Settlement Agreement at ¶ 25, 26.

9 **D. Notice and Claims Administration Process**

10 As set forth in the supporting Finegan Declaration—notice of the settlement
11 will be provided directly via mail to the known CFP class members. Finegan Decl.
12 at ¶¶ 18-25. There will also be supplemental publication and Internet notice.
13 Finegan Decl. at ¶¶ 26-39. Under the CFPs’ registration and claim process plan,
14 CFP settlement class members will be able to make claims for their *pro rata* share
15 of the Settlement Amount. Finegan Decl. at ¶¶ 57-63. The proceeds of the
16 Settlement will be distributed at a reasonable time in the future after consideration
17 of the costs associated with such a distribution and the amounts of other settlements,
18 if any, available to distribute. Finegan Decl. at ¶¶ 61-63.

19 **IV. ARGUMENT**

20 **A. The Proposed Settlement Should Be Preliminarily Approved**

21 Federal Rule of Civil Procedure 23(e) requires judicial approval of any
22 compromise or settlement of class action claims. Approval of a settlement requires
23 multiple steps, beginning with (i) preliminary approval, which then allows (ii)
24 notice to be given to the class and objections to be filed, after which there is (iii) a
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1 motion for final approval and fairness hearing.² Preliminary approval is not a
2 dispositive assessment of the fairness of the proposed settlement, but rather
3 determines whether it falls within the “range of possible approval.”³ Preliminary
4 approval establishes an “initial presumption” of fairness⁴ such that notice may be
5 given to the class. The “initial decision to approve or reject a settlement proposal
6 is committed to the sound discretion of the trial judge.”⁵

7 Preliminary approval of a settlement is appropriate if the proposed
8 settlement: (1) appears to be the product of serious, informed, non-collusive
9 negotiations; (2) has no obvious deficiencies; (3) does not improperly grant
10 preferential treatment to class representatives or segments of the class; and (4) falls
11 with the range of possible approval.⁶ When proposed counsel are experienced and
12 support the settlement, which was the result of arm’s length negotiations, the
13 “presumption [is] that the agreement is fair.”⁷ All factors weigh in favor of
14 preliminary approval here.

15
16
17 ² *Staton v. Boeing Co.*, 327 F. 3D 938, 952 (9th Cir. 2003); see Manual for Complex
18 Litigation (Fourth) § 21.632, 320-21 (2004).

19 ³ *Id.*; see *Collins v. Cargill Meat Solutions Corp.*, 274 F.R.D. 294, 301-302 (E.D.
20 Cal. 2011).

21 ⁴ *In re Tableware Antitrust Litig.*, 484 F. Supp. 2d 1078, 1079 (N.D. Cal. 2007)
22 (internal quotation marks and citation omitted). See also *Smith v. Am. Greetings*
23 *Corp.*, No. 14-cv-02577, 2015 WL 4498571, at *6 (N.D. Cal. July 23, 2015) (same).

24 ⁵ *Officers for Justice v. San Fran. Civ. Serv. Comm’n*, 688 F.2d 615, 625 (9th Cir.
25 1982).

26 ⁶ *Bickley v. Schneider Nat’l Inc.*, No. 08-cv-05806, 2016 WL 4157355, at *1 (N.D.
27 Cal. Apr. 25, 2016); *Zepeda v. PayPal, Inc.*, No. C 10-2500, 2015 WL 6746913, at
28 *4 (N.D. Cal. Nov. 5, 2015); *Fraleay v. Facebook, Inc.*, No. 11-1726, 2012 WL
5838198, at *1 n.1 (N.D. Cal. Aug. 17, 2012); *Tableware*, 484 F. Supp. 2d at 1079.

⁷ *Am. Greetings Corp.*, 2015 WL 4498571, at *6 (also stating “[t]he proposed
settlement need not be ideal, but it must be fair and free of collusion, consistent with
counsel’s fiduciary obligations to the class.”); *Nobles v. MBNA Corp.*, No. C 06-

1 **1. The Settlement Is the Result of Non-Collusive,**
2 **Informed, Arm’s Length Negotiations**

3 The Ninth Circuit has stated, “We put a good deal of stock in the product of
4 an arms-length, non-collusive, negotiated resolution.”⁸ The proposed Settlement
5 Agreement arises out of extended, informed, arm’s length negotiations between
6 experienced counsel for the parties. Cuneo Decl. ¶¶ 3,4. The parties reached
7 agreement after years of litigation. Plaintiffs’ “significant investigation,
8 discovery[,] and research” weigh in favor of finding that the settlement was
9 adequately informed.⁹ Counsel for both sides are experienced and nationally
10 recognized for competently handling large-scale, complex antitrust class action
11 litigation.

12 The Settlement brings substantial value to the class. The cash component of
13 the Settlement, alone, represents nearly one-third of the maximum damages Dr.
14 Williams, the class plaintiffs’ testifying economist calculated to be COSI
15 Defendants’ exposure for its own, class-wide damages of \$20.5 million from COSI.
16 Chicken of the Sea International has been accepted into the Department of Justice’s
17 Antitrust Division’s corporate leniency program,¹⁰ which means that it is liable only
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20 3723, 2009 WL 1854965, at *6 (N.D. Cal. June 29, 2009); *Linney v. Cellular Alaska*
21 *P’ship*, No. C-96-3008, 1997 WL 450064, at *5 (N.D. Cal. July 18, 1997).

22 ⁸ *Rodriguez v. West Publ’g Corp.*, 563 F.3d 948, 965 (9th Cir. 2009).

23 ⁹ *See, e.g., In re Mego Fin. Corp. Sec. Litig.*, 213 F.3d 454, 459 (9th Cir. 2000)
24 (holding “significant investigation, discovery and research” supported the district
25 court’s conclusion “that the Plaintiffs had sufficient information to make an
informed decision about the Settlement”).

26 ¹⁰ Because of their cooperation with the federal government in the companion
27 criminal antitrust prosecution pending before Judge Edward M. Chen in the Northern
28 District of California, defendant Chicken of the Sea International is subject to the
provisions of the Antitrust Criminal Penalty Enhancement and Reform Act of 2004
 (“ACPERA”), Pub. L. 108-237, § 201 et seq., 118 Stat. 661, 665 (2004), as amended.

1 for single damages based on its own sales: the other defendants are jointly and
2 severally liable and face treble damages.

3 Although the CFP's case is very strong, the CFPs recognize the potential
4 risks. COSI would likely have contested the extent of damages, for example, with
5 expert reports that would have required time and expense to respond to. In addition,
6 the CFPs recognize there is always a risk around class certification. The case
7 originally settled prior to the Court's ruling granting class certification, but the very
8 fact that litigation on this point continues underscores the risk and the value of
9 certainty to the CFPs.

10 The substance of the Settlement Agreement underscores that it is not the
11 result of any collusion or conflict. There are three factors courts look for when
12 evaluating whether collusion exists: (1) a disproportionate distribution of the
13 settlement fund to counsel; (2) the presence of an agreement providing for the
14 payment of attorneys' fees separate and apart from class funds; and (3) when the
15 parties arrange for fees not awarded to revert to defendants rather than be added to
16 the class fund.¹¹ None of these is present here.

17 Plaintiffs' counsel may seek fees, expenses, notice and settlement and claims
18 administration costs, and named plaintiff incentive awards totaling not more than
19 \$3,000,000 (the "Fee Award"), which is less than half of the settlement amount.
20 Cuneo Decl. at ¶ 2. This will leave \$3.5 million to be distributed immediately to
21 the class. Currently, Plaintiffs' counsel's lodestar exceeds \$10 million, and
22 expenses are over \$2 million. *Id.* As under Plaintiffs' original proposal, the \$2
23 million in expenses is not in addition to the \$3 million cap for the sum of fees,
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26 Section 213(a) of the act allows a DOJ leniency applicant to limit its civil damage
27 exposure to single damages from its own sales, avoiding joint and several liability
and treble damages.

28 ¹¹ *Id.* at 947.

1 expenses, and incentive awards. *Id.* The same goes for the named plaintiff
2 incentive awards—those will also be a component of the total \$3 million fees,
3 expenses, and incentive awards Fee Award. *Id.* In addition to the \$2 million in
4 estimated expenses and the named plaintiff incentive awards, the notice costs and
5 any settlement and claims administration costs will also be a component of the \$3
6 million Fee Award. *Id.* It is likely that Plaintiffs will ask the Court to set aside any
7 relatively small remaining balance of the \$3 million Fee Award for use in paying
8 future expenses in this litigation. *Id.*

9 Any fee petition must be reviewed and approved by this Court, and the
10 proposed class notices will inform class members that class counsel plans to make
11 a reasonable request for attorneys’ fees, expense reimbursements and incentive
12 awards from the gross settlement fund. Second, there is no provision allowing for
13 payment of fees separate and apart from the class funds. The proposed settlement
14 is a common fund settlement, and there is no “kicker” provision that would allow
15 unawarded fees to revert to the Defendants. The Settlement Agreement is therefore
16 entitled to a presumption of fairness.

17 **2. The Settlement Does Not Suffer from Any Obvious**
18 **Deficiencies**

19 The Settlement Agreement is the product of a thorough assessment and
20 evaluation of the strengths and weaknesses of Plaintiffs’ case. The parties have
21 litigated important threshold issues in this case for several years. Defendants have
22 produced hundreds of thousands of pages of discovery to Plaintiffs. Dozens of
23 depositions have proceeded. Plaintiffs have engaged expert witnesses, and fully
24 briefed and argued a motion for class certification. Motions for summary judgment
25 are pending before the Court.

26 The Settlement Agreement reflects risks that Plaintiffs must consider in
27 continuing to litigate, including defending procedural and substantive pre-trial
28 motions and the inherent risks of a jury trial should the case proceed that far.

1 Weighing the stage of litigation against the risks that Plaintiffs face in this litigation,
2 there are no obvious deficiencies regarding the settlement. This factor also supports
3 preliminary approval.

4 **3. The Settlement Does Not Provide Preferential**
5 **Treatment for Segments of the Class or the Class**
6 **Representatives**

7 The third factor to consider is whether the Settlement Agreement grants
8 preferential treatment to class representatives or segments of the class.¹² The
9 Settlement Agreement here does not. All class members who make claims will
10 receive the same reimbursement rate per unit of Packaged Tuna.

11 **4. Fairness of the Plan of Allocation of the Settlement**
12 **Funds**

13 A plan of distribution of class settlement funds must meet the “fair,
14 reasonable and adequate” standard that applies to approval of class settlements.¹³
15 A plan of distribution that compensates class members based on the type and extent
16 of their injuries is generally considered reasonable.¹⁴ CFPs propose that allocation
17 of the settlement funds will be on a *pro rata* basis, based on the type and extent of
18 injury suffered by each class member in those states which permit indirect purchaser
19 antitrust claims. Finegan Decl. ¶¶ 57-63. More precisely, the settlement funds will
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22 ¹² *Zepeda*, 2015 WL 6746913, at *4.

23 ¹³ *In re: Cathode Ray Tube (CRT) Antitrust Litig.*, No. 1917, 2016 WL 3648478, at
24 *11 (N.D. Cal. July 7, 2016) (on appeal on other grounds) (citing *In re Citric Acid*
25 *Antitrust Litig.*, 145 F. Supp. 2d 1152, 1154 (N.D. Cal. 2001)); *In re Zynga Inc. Secs.*
Litig., 2015 WL 6471171, at *12 (N.D. Cal. Oct. 27, 2015) (stating same).

26 ¹⁴ *Gaudin v. Saxon Mortg. Servs., Inc.*, No. 11-cv-01663, 2015 WL 7454183, at *8
27 (N.D. Cal. Nov. 23, 2015) (“Such a plan ‘fairly treats class members by awarding a
28 pro rata share’ to the class members based on the extent of their injuries.”) (Internal
citation omitted.)

1 be allocated proportionately to the dollar volume of qualifying purchases made by
2 class members: 1) whose purchase history information is contained in transactional
3 data produced by certain intermediaries or 2) submit valid claim forms attesting to
4 their qualifying purchases. *Id.* There will be no reversion of unclaimed funds to
5 Defendants.

6 **5. The Service Awards for Class Representatives Reflect**
7 **the Work They Undertook on Behalf of the Class**

8 The Settlement Agreement permits the Settlement Class counsel to submit an
9 application to the District Court for “incentive awards, plus interest on such
10 attorneys’ fees, costs and expenses at the same rate and for the same period as
11 earned by the Settlement Fund (until paid) as may be awarded by the Court (the
12 “Fee and Expense Award”).” Ex. A, Settlement Agreement at ¶ 37. The Settlement
13 Agreement further provides that Settlement Class Counsel “reserve the right to
14 make additional applications for Court approval of fees and expenses incurred or
15 likely to be incurred and reasonable incentive awards,” which may be paid out of
16 the Settlement Fund. *Id.* The incentive awards for the class representatives
17 contemplated by the Settlement Agreement reflect the work they undertook on
18 behalf of the Class. Class representatives have had an opportunity to review the
19 complaints, communicated with counsel, reviewed their records, engaged in
20 discovery, and sat for depositions. Plaintiffs will propose that each settlement class
21 representative receive an incentive award in the amount of \$5,000.

22 “[I]ncentive awards that are intended to compensate class representatives for
23 work undertaken on behalf of a class ‘are fairly typical in class action cases.’”¹⁵
24 Based on the contributions and commitments by the settlement class
25 representatives, the Settlement Agreement contemplates an award to each
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28 ¹⁵ *In re Online DVD-Rental Antitrust Litig.*, 779 F.3d 934, 943 (9th Cir. 2015).

1 settlement class representative. There is no bright line minimum or maximum for
2 service awards, and courts have awarded service awards in the amount sought here.
3 For example, the court in *Nitsch v. Dreamworks Animation SKG Inc.*, granted
4 preliminary approval of class settlement agreements that provided \$10,000 for the
5 class representatives.¹⁶

6 **6. The Settlement Falls Within the Range of Possible**
7 **Approval**

8 To grant preliminary approval, this Court must decide that the Settlement
9 Agreement falls within the approved range for preliminary approval.¹⁷ To
10 determine whether a settlement “falls within the range of possible approval,” courts
11 consider “substantive fairness and adequacy” and “plaintiffs’ expected recovery
12 balanced against the value of the settlement[.]”¹⁸ The amount of recovery for the
13 class certainly falls within a reasonable range given that the class faces the
14 possibility of no recovery if class certification is overturned. The settlement
15 properly accounts for these risks and is inherently equitable and adequate and thus
16 in the approved range for preliminary approval.

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20 ¹⁶ No. 14-cv-04062 (N.D. Cal.), ECF Nos. 338 (motion for preliminary approval of
21 settlement proposing \$10,000 service award), 353 (granting motion for preliminary
22 approval). *See also In re High-Tech Emp. Antitrust Litig.*, No. 11-cv-02509, 2015
23 WL 5158730, at *17 (N.D. Cal. Sept. 2, 2015) (recognizing \$20,000 service awards
24 in partial settlement agreements with other defendants and awarding additional
25 service awards in the range of \$80,000 to \$120,000); *Online DVD-Rental Antitrust*
26 *Litigation*, 779 F.3d at 943 (affirming approval of “incentive awards of \$5,000 each
for nine class representatives” as “well within the usual norms of modest
compensation paid to class representatives.”).

27 ¹⁷ *Zepeda*, 2015 WL 6746913, at *4; *Fraleley*, 2012 WL 5838198, at *1 n.1;
Tableware, 484 F. Supp. 2d at 1079.

28 ¹⁸ *Tableware*, 484 F. Supp. 2d at 1080.

1 **B. The Proposed Settlement Class Satisfies Rule 23 and Should Be**
2 **Certified**

3 Rule 23(a) sets forth four prerequisites for class certification:

4 (1) that “the class is so numerous that joinder of all parties is
5 impracticable; (2) there are questions of law or fact common to the class;
6 (3) the claims or defenses of the representative parties are typical of the
7 claims or defenses of the class; and (4) the representative parties will
 fairly and adequately protect the interests of the class.”¹⁹

8 The proposed settlement class seeks monetary damages, so Rule 23(b)(3) must also
9 be met. Rule 23(b)(3) requires that (1) “questions of law or fact common to class
10 members predominate over any questions affecting only individual members,” and
11 (2) the class action must be “superior to other available methods for fairly and
12 efficiently adjudicating the controversy.”²⁰ Unlike in a contested class certification
13 process, a proposed settlement class does not require a showing that a trial on class
14 claims would be manageable because there will be no trial with the defendant that
15 needs to be managed.²¹ Similar considerations apply to the analysis of whether
16 common issues predominate over individual ones under Federal Rule 23(b)(3). For
17 the purposes of Rule 23, Plaintiffs adopt all argument made in their motion for class
18 certification briefing.

19 This proposed settlement class meets all Rule 23(a) and (b)(3) requirements
20 for certification in this context. Indeed, the Court previously certified the CFP class
21 in a thorough and careful order. COSI has not appealed this order. See ECF No.
22 1931. The Court need only determine whether it will likely be able to approve the
23 settlement proposal at final approval. See Fed. R. Civ. P. 23(e)(1) advisory

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26 ¹⁹ Fed. R. Civ. P. 23(a).

27 ²⁰ Fed. R. Civ. P. 23(b)(3).

28 ²¹ See *Amchem Prods. v. Windsor*, 521 U.S. 591, 620 (1997).

1 committee’s note (2018) (“The decision to give notice of a proposed settlement to
2 the class is an important event. It should be based on a solid record supporting the
3 conclusion that the proposed settlement will likely earn final approval after notice
4 and an opportunity to object.”).

5 **1. Rule 23(a): Numerosity is Met**

6 The first requirement for maintaining a class action is that its members are so
7 numerous that joinder would be “impracticable.”²² Numerosity depends on the
8 facts and circumstances of each case and does not require any specific minimum
9 number of class members.²³ Courts generally find numerosity when a class
10 includes at least forty members,²⁴ and geographic disparity favors a finding of
11 numerosity.²⁵ Class size does not have to be “exactly determined” at the
12 certification stage; “a class action may proceed upon estimates as to the size of the
13 proposed class.”²⁶

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17 ²² Fed. R. Civ. P. 23(a)(1); *Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1019 (9th Cir.
18 1998).

19 ²³ *Marilley v. Bonham*, No. C-11-02418, 2012 WL 851182, at *3 (N.D. Cal. Mar.
20 13, 2012) (citing *Arnold v. United Artists Theatre Circuit, Inc.*, 158 F.R.D 439, 448
(N.D. Cal. 1994)).

21 ²⁴ *Carr v. Tadin, Inc.*, No. 12-CV-3040 JLS JMA, 2014 WL 7497152, at *2 (S.D.
22 Cal. Apr. 18, 2014), *amended in part*, No. 12-CV-3040 JLS JMA, 2014 WL
23 7499453 (S.D. Cal. May 2, 2014) (quoting *Celano v. Marriott Int’l, Inc.*, 242 F.R.D.
24 544, 549 (N.D.Cal.2007)); *Bonham*, 2012 WL 851182, at * 3 (citing *Californians
for Disability Rights, Inc. v. Cal. Dep’t of Transp.*, 249 F.R.D. 334, 346 (N.D. Cal
2008)).

25 ²⁵ *Evans v. Linden Research, Inc.*, No. 11-01078, 2012 WL 5877579 at *10 (N.D.
26 Cal. Nov. 20, 2012) (citing *Haley v. Medtronic, Inc.*, 169 F.R.D. 643, 648 (C.D. Cal.
27 1996)).

28 ²⁶ *Hartman v. United Bank Card Inc.*, No. C 11-1753, 2012 WL 4758052, at *10
(W.D. Wash. Oct. 4, 2012).

1 The proposed class consists of at least tens of thousands of class members
2 located across the country. Courts have found the numerosity requirement met on
3 much less.²⁷ Numerosity is therefore established, as the Court found in its class
4 certification decision.

5 **2. Rule 23(a): The Case Involves Questions of Law or Fact**
6 **Common to the Class**

7 The second Rule 23(a) requirement is the existence of common questions of
8 law or fact.²⁸ A *single* issue has been held sufficient to satisfy the commonality
9 requirement.²⁹ In other words, commonality requires that class members' claims
10 depend on a common contention that would be "capable of class-wide resolution—
11 which means that determination of its truth or falsity will resolve an issue that is
12 central to the validity of each one of the claims in one stroke."³⁰

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17 ²⁷ *Nunez v. BAE Sys. San Diego Ship Repair Inc.*, 292 F. Supp. 3d 1018, 1032 (S.D.
18 Cal. 2017) (finding numerosity met with purported class of 1,968 individuals); *In re*
19 *Rubber Chems. Antitrust Litig.*, 232 F.R.D. 346, 350 (N.D. Cal. 2005) (finding
20 numerosity met with purported class of 1,000). See also *In re High-Tech Emp.*
21 *Antitrust Litig.*, 985 F. Supp. 2d 1167, 1180 (N.D. Cal. 2013) (There is no bright-
22 line minimum requirement for numerosity and recognizing that the class of
23 approximately 60,000 is enough that "joinder of all members of this proposed class
24 [would be] impracticable."); *In re Citric Acid Antitrust Litig.*, No. 95-1092, 1996
25 WL 655791, at *3 (N.D. Cal. Oct. 2, 1996) (citing *Welling v. Alexy*, 155 F.R.D. 654,
26 656 (N.D. Cal. 1994)), which awarded certification of a class less than 300).

27 ²⁸ Fed. R. Civ. P. 23(a)(2).

28 ²⁹ *Abdullah v. U.S. Sec. Assocs.*, 731 F.3d 952, 957 (9th Cir. 2013); *Slaven v. BP*
America, Inc., 190 F.R.D. 649, 655 (C.D. Cal. 2000); *Haley*, 169 F.R.D. at 647.

³⁰ *Brown v. Wal-Mart Stores, Inc.*, No. 09-cv-03339, 2012 WL 3672957, at *4 (N.D.
Cal. Aug. 24, 2012) (quoting *Wal-Mart Stores, Inc. v. Dukes*, 564 U.S. 338, 349-50
(2011)).

1 The issues of law and fact that are common to the class include: (1) whether
2 the defendants fixed prices; (2) whether their conduct violated the law; and (3)
3 whether their conduct inflated prices above competitive levels in general.

4 Nearly identical questions have been found to satisfy the commonality
5 requirement in other antitrust class actions.³¹ The commonality requirement is
6 similarly met here, as the Court previously held.

7 **3. Rule 23(a): Named Plaintiffs’ Claims Are Typical of the**
8 **Claims of the Class**

9 The third requirement is that the “claims . . . of the representative parties are
10 typical of the claims . . . of the class.”³² “The test of typicality ‘is whether other
11 members have the same or similar injury, whether the action is based on conduct
12 which is not unique to the named plaintiffs, and whether other class members have
13 been injured by the same course of conduct.’”³³ “Typicality refers to the nature of
14 the claim or defense of the class representative, and not to the specific facts from
15 which it arose or the relief sought.”³⁴ Like commonality, typicality is to be
16 construed permissively: “[u]nder the rule’s permissive standards, representative
17 claims are ‘typical’ if they are reasonably co-extensive with those of absent class
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21 ³¹ *In re NCAA Student-Athlete Name & Likeness Licensing Litig.*, No. C 09-1967,
22 2013 WL 5979327, at *4 (N.D. Cal. Nov. 8, 2013) (class certification decision in
23 case later titled *O’Bannon v. NCAA*). *See also In re Dynamic Random Access*
24 *Memory (DRAM) Antitrust Litig.*, No. M 02-1486 PJH, 2006 WL 1530166, at *3
(N.D. Cal. June 5, 2006) (“the very nature of a conspiracy antitrust action compels
a finding that common questions of law and fact exist.”).

25 ³² Fed. R. Civ. P. 23(a)(3).

26 ³³ *Ellis v. Costco Wholesale Corp.*, 657 F.3d 970, 984 (9th Cir. 2011) (quoting
27 *Hanon v. Dataproducts Corp.*, 976 F.2d 497, 508 (9th Cir. 1992)); *Nunez*, 292 F.
28 Supp. 3d at 1032 (quoting same).

³⁴ *Id.*

1 members; they need not be substantially identical.”³⁵ The “focus should be on the
2 defendants’ conduct and plaintiff’s legal theory, not the injury caused to the
3 plaintiff.”³⁶ This requirement is “to assure that the interest of the named
4 representative align with the interests of the class.”³⁷

5 Typicality is often easily satisfied in antitrust cases like this one, where the
6 named plaintiffs and class members allege the same antitrust violation.³⁸ In this
7 case, the claims of the representative plaintiffs are typical of the claims of the class
8 members because they all allege the same antitrust and conspiracy violation, and
9 the same nature of injuries. The central question for all class members is whether
10 Defendants conspired to fix the price of Packaged Tuna and whether Defendants’
11 alleged conspiracy artificially inflated the prices paid by Plaintiffs and class
12 members for Packaged Tuna containing Packaged Tuna to levels higher than what
13 would have been paid in a competitive marketplace.

14 Plaintiffs’ state law claims are typical of the claims of the Class and arise
15 from the same anticompetitive conspiracy and unlawful conduct engaged in by
16 Defendants and co-conspirators as alleged in the Fourth Amended Class Action
17 Complaint. The relief sought by the Plaintiffs is common to the Class. The Court
18 found the same in its ruling.

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23 ³⁵ *Hanlon*, 150 F.3d at 1020. *See also Carr*, 2014 WL 7497152, at *2 (stating same);
24 *Sullivan v. Kelly Servs., Inc.*, 268 F.R.D. 356, 363 (N.D. Cal. 2010) (stating same).

25 ³⁶ *Costelo v. Chertoff*, 258 F.R.D. 600, 608 (C.D. Cal. 2009) (quoting *Simpson v.*
26 *Fireman’s Fund Ins. Co.*, 231 F.R.D. 391, 396 (N.D. Cal. 2005))

27 ³⁷ *Dataprods. Corp.*, 976 F.2d at 508.

28 ³⁸ *White v. NCAA*, No. CV-0999, 2006 WL 8066803, at *2 (C.D. Cal. Oct. 19, 2006)
(citing *In re Rubber Chem. Antitrust Litig.*, 232 F.R.D. 346, 351 (N.D. Cal. 2005)).

1 **4. Rule 23(a): Plaintiffs Will Fairly and Adequately**
2 **Represent the Interests of the Class**

3 The final requirement of Rule 23(a) is that the representative plaintiffs will
4 fairly and adequately represent the interests of the class. The relevant inquiries are:
5 “(1) do the named plaintiffs and their counsel have any conflicts of interest with
6 other class members and (2) will the named plaintiffs and their counsel prosecute
7 the action vigorously on behalf of the class?”³⁹ The first inquiry requires only that
8 a class representative not have interests antagonistic to or in conflict with the
9 interests of the class.⁴⁰ As described above, the interests of the named plaintiffs and
10 class members are aligned because they all are pursuing the claim that they suffered
11 similar injury in the form of artificially inflated prices of Packaged Tuna due to the
12 alleged conspiracy, and all class members seek the same relief.

13 As to the second inquiry, Plaintiffs and their counsel have demonstrated that
14 they will prosecute this action vigorously and will continue to do so. Each class
15 representative has been apprised of and provided with the Settlement Agreement.
16 Additionally, class counsel is well qualified, possesses no conflicts of interest, and
17 have already proven capable of prosecuting this action vigorously on behalf of the
18 class. Plaintiffs’ counsel has litigated this action since its inception over three years
19 ago. As discussed more fully below, Cuneo Gilbert & LaDuca, LLP has extensive
20 experience in handling complex commercial litigation, including antitrust class
21 actions. Adequacy is met.

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27 ³⁹ *Nunez*, 292 F. Supp. 3d at 1033 (quoting *Hanlon*, 150 F.3d at 1020); *Carr*, 2014
28 WL 7497152, at *3 (quoting the same); *Ellis*, 657 F.3d at 985 (quoting the same).

⁴⁰ *Hanlon*, 150 F.3d at 1020.

1 **5. The Requirements of Rule 23(b)(3) Are Met**

2 Plaintiffs seek to certify the Settlement Class under Rule 23(b)(3), which
3 requires predominance and superiority. Both are met for the settlement class in this
4 case.

5 **a. Common Questions of Fact or Law Predominate**

6 As noted above, core questions that are common to all plaintiffs and members
7 of the class are whether the alleged conspiracy existed and whether price-fixing
8 occurred. Courts have found those questions alone to be sufficient to satisfy the
9 predominance prong.⁴¹

10 Plaintiffs also contend that they will be able to establish “a reasonable method
11 for determining, on a class-wide basis, the alleged antitrust activity’s impact on
12 class members.”⁴² And they allege that Defendants have acted in ways that cause
13 similar injury to the Class as a whole, making final injunctive relief appropriate with
14 respect to the Class.

15 The Ninth Circuit has opined that individualized questions of damages need
16 not defeat predominance in a class action. In *Pulaski & Middleman, LLC v. Google,*
17 *Inc.*,⁴³ the court held that individualized damage calculations will not defeat class
18 certification in cases brought under the California Unfair Competition Law and
19 False Advertising Law, affirming its decision in *Yokoyama v. Midland National Life*

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25 ⁴¹ See, e.g., *In re Rubber Chems. Antitrust Litig.*, 232 F.R.D. at 352 (“[T]he great
26 weight of authority suggests that the dominant issues in cases like this are whether
27 the charged conspiracy existed and whether price-fixing occurred.”).

28 ⁴² *CRT*, 308 F.R.D. at 625.

⁴³ No. 12-16752, 802 F.3d 979, 987-88 (9th Cir. 2015).

1 *Ins. Co.*⁴⁴ The Ninth Circuit specifically stated that “*Yokoyama* remains the law of
2 this court, even after *Comcast*.”⁴⁵

3 The Court previously held that the predominance requirement has been met.

4 **b. The Class Action Mechanism Is Superior to Any**
5 **Other Method of Adjudication**

6 The “superiority” element is satisfied because, through class certification, the
7 nature of the alleged price-fixing conspiracy can be determined in one proceeding.
8 “When common questions present a significant aspect of the case and they can be
9 resolved for all members of the class in a single adjudication, there is clear
10 justification for handling the dispute on a representative rather than on an individual
11 basis.”⁴⁶

12 The alternative – tens of thousands of individual claims – “would not only
13 unnecessarily burden the judiciary, but would prove uneconomic for potential
14 plaintiffs[,]” thereby demonstrating the superiority of a class action.⁴⁷ An
15 individual case would be risky and challenging. Individual indirect purchasers
16 would be forced to bring separate lawsuits.

17 The proposed settlement class meets the requirements of Rule 23(a) and
18 23(b)(3), and the Court should grant provisional certification for purposes of
19 effecting the proposed Settlement Agreement.

20 **C. The Court Should Reaffirm the Appointment of Class Counsel**

21 At the outset of this case, Judge Sammartino appointed Cuneo Gilbert &
22 LaDuca, LLP as Interim Lead Counsel on behalf of the Commercial Food Preparer
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25 ⁴⁴ 594 F.3d 1087, 1094 (9th Cir. 2010).

26 ⁴⁵ *Pulaski & Middleman*, 807 F.3d at 988.

27 ⁴⁶ *Hanlon*, 150 F.3d at 1022.

28 ⁴⁷ *Id.* at 1023.

1 Plaintiffs and the putative class.⁴⁸ Cuneo Gilbert & LaDuca, LLP now requests that
2 the firm’s appointment be reaffirmed.

3 Under Rule 23, the appointment of class counsel, to “fairly and adequately
4 represent the interests of the class” is required.⁴⁹ In making this determination, the
5 Court must consider counsel’s: (1) work in identifying or investigating potential
6 claims; (2) experience in handling class actions or other complex litigation, and the
7 types of claims asserted in the case; (3) knowledge of the applicable law; and (4)
8 resources committed to representing the class.⁵⁰ As set forth in Plaintiffs’ Motion
9 to Appoint Interim Lead Counsel and as demonstrated in its firm resume, Cuneo
10 Gilbert & LaDuca, LLP easily satisfies these requirements. [Dkt. 69-1 (Memo. of
11 Law in Support); Dkt. 69-2 (Firm Resume)].

12 **VI. CONCLUSION**

13 Plaintiffs respectfully request that this Court preliminarily approve the
14 proposed Settlement Agreement, certify the proposed settlement class, and appoint
15 Cuneo Gilbert & LaDuca, LLP, as Settlement Class Counsel.

16
17 Dated: December 1, 2021

s/ Jonathan W. Cuneo

18 _____
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26 ⁴⁸ Dkt. No. 119.

27 ⁴⁹ Fed. R. Civ. P. 23(g)(1)(A), (B).

28 ⁵⁰ Fed. R. Civ. P. 23(g)(1)(A).

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